

COHESIVE STRATEGY, MEASURABLE RESULTS**Residential Field Service - Construction Company**

worxsolution.com

CHALLENGE

- 80 Employees in 3 locations
- Workflows that were not working successfully
- Lots of wasted time
- Using spreadsheets that no one could find or access
- Lots of missing information
- Information lag time between the field and office

SOLUTION

- Manage all data, scheduling, tasks, and activity in real time, down to the job site, or unit, level, and across every stage of their process
- Intelligent automation
- Personalized user interfaces and task lists accessible on any web or mobile device

RESULTS

2 months to build and implement the solution, results below realized after 9 months.

15% ↑**REVENUE**

- CRM Usage
- Improved workflow

\$1M ↓**EXPENSES**

- Reduced Inventory
- Overtime decreased

45% ↑**PROFITABILITY**

- Sales up
- Expenses down

23% ↑**INCREASE**

- Efficiency
- Real time visibility
- Accountability

EXPERIENCE

“ As a result of implementing TrackVia, we gained newfound visibility and control over the overall operations. This has enabled us to proactively drive efficiencies and improvements. I credit the benefits we have reaped from Trackvia as key to our continued growth and success. Plus my stress level has gone from a 9 to a 2 as I have access to information I need to help the organization achieve success.

– Mike James, CEO